CLAIMS:

1. (Currently amended) A method of transforming an application, said method comprising:

assessing readiness for transformation, based on a plurality of desirable application attributes;

mapping at least some of said desirable application attributes to at least some kinds of help;

generating a proposal for transformation, based on results of said assessing and said mapping; and

outputting said proposal;

performing a transformation, based on said proposal; and deploying an on-demand service, based on said transformation.

- 2. (Canceled)
- 3. (Original) The method of Claim 1, wherein said assessing and said mapping may be performed for a plurality of transformation stages.
- 4. (Original) The method of Claim 1, wherein said assessing readiness for transformation further comprises:

providing assessment questions associated with said desirable application attributes; and

receiving input in response to said questions;

wherein said questions are designed to draw attention to transformation issues.

5. (Original) The method of Claim 1, wherein said assessing readiness for transformation further comprises:

choosing one of said desirable application attributes; and determining a state of readiness for the chosen desirable application attribute;

wherein said state of readiness may take on a value of ready; almost ready; or not ready.

- 6. (Original) The method of Claim 5, further comprising:

 determining whether the chosen desirable application attribute will be implemented; and if so, determining whether help is needed for implementing the chosen desirable application attribute.
- 7. (Original) The method of Claim 1, further comprising:
 including in said proposal one or more kinds of help, chosen from:
 architectural consulting;
 development consulting;
 hosting consulting;
 application enablement program consulting; and
 technology education.
- 8. (Original) The method of Claim 1, wherein said mapping further comprises: providing at least one checklist; and receiving input in response to said checklist.
- 9. (Currently amended) The method of Claim 1, wherein one or more of said desirable application attributes are chosen from:

suitability for hosting;
use of on-demand center;
packaged for auto-provisioning;
multi-tenancy software maintenance and upgrade policy; and application scalability.

10. (Currently amended) The method of Claim 1, wherein one or more of said desirable application attributes are chosen from:

application metering capability;

application billing service;
portal;
user provisioning services;
application provisioning service;
customer care;
service oriented architecture based on web services; and
use of virtualized resources.

11. (Currently amended) The method of Claim 1, wherein one or more of said desirable application attributes are chosen from:

single sign-on;
application self monitoring;
license agreement;
service level agreements;
integration with other applications;
user/enterprise qualification;
trial subscriptions;
resource provisioning; and
offer catalog.

12. (Currently amended) A method of transforming an application, said method comprising:

providing a set of desirable application attributes; providing an iterative process including a-d below:

- a. choosing a desirable application attribute from said set;
- b. concerning said desirable application attribute, assessing readiness for transformation;
- c. concerning said desirable application attribute, planning development work;
- d. repeating the above three steps for a plurality of desirable application is attributes chosen from said set;

executing said iterative process;

generating a proposal for transformation, based on results of said iterative process; and

outputting said proposal;

performing a transformation, based on said proposal; and deploying an on-demand service, based on said transformation.

- 13. (Original) The method of Claim 12, further comprising:
 mapping at least some of said desirable application attributes to at least some kinds of help.
- 14. (Canceled)
- 15. (Original) The method of Claim 12, wherein said executing, said generating and said outputting may be performed for one or more transformation stages chosen from:
 - a stage to be implemented upon deployment of an on-demand service;
- a stage to be implemented approximately four to eight months after deploying said on-demand service; and
- a stage to be implemented approximately twelve months or more after deploying said on-demand service.
- 16. (Original) The method of Claim 12, further comprising: providing descriptions of said desirable application attributes; and providing assessment questions associated with said desirable application attributes.
- 17. (Original) The method of Claim 16, wherein said providing assessment questions further comprises providing one or more questions chosen from:

whether critical files that need to be backed up can be identified; whether the application can be remotely administered; and whether the application has enough security to be delivered on the Internet.

18. (Original) The method of Claim 16, wherein said providing assessment questions further comprises providing one or more questions chosen from:

whether the application allows multiple customers to use it in a shared manner; whether the application has a hierarchical type of access;

whether the application's database implementation separates data of one customer from data of another customer;

whether direct queries to the application's database through database provided tools are disallowed;

whether the application or database architecture allows managing of a first customer's data without affecting a second customer's data;

whether the application implements safe and secure stateful sessions; and whether the application has a versioning policy.

19-34. (Canceled)